

# WALKER TALKER

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## Courtroom Foolishness Taken from actual transcripts

New from **Universal Flow Monitors**, the CoolPoint P420 Plastic Vortex Shedding Flowmeters are simple plastic flow transmitters designed to be economical and robust.

- Port sizes available from 1/2" to 2"
- Full scale flow rates are from 12 - 200 GPM with 10:1 turndown
- Wetted parts are PVC or CPVC
- Connections are socket weld, or NPT threads
- There are no moving parts
- Terminal strip with 1/2" NPT conduit port
- ID within .030 inches of standard Schedule 80 PVC pipe for flow continuity

Applications include:

- Low viscosity fluids
- Brine
- Water
- Corrosive fluids

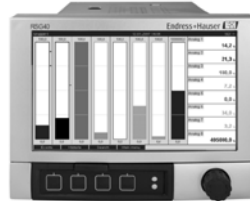


## PROCESS SOLUTIONS SUMMIT

Rockwell Automation and Endress+Hauser are working together to host a Process Solutions Summit Friday, March 6, 2009, in Chalfont, PA. This event will provide an environment where you can exchange innovative ideas, learn best practices and seek solutions with your process automation peers. You can sign up for technical forums on topics that impact the industry today and the challenges facing manufacturers on the horizon. For more information or to register, visit [www.us.endress.com](http://www.us.endress.com)

## MEMOGRAPH M ENERGY MANAGER

The new Memograph M from Endress + Hauser is a powerful Energy Management system with data acquisition, batch control, multichannel display and embedded webserver capabilities that can also be used as a multichannel display for Profibus or Modbus inputs. Using flow, pressure, and temperature inputs, the Memograph M energy package provides users with the possibility of calculating the mass and energy flow in water and steam applications, as well as glycol based refrigerant media.



## FLOW CALIBRATION FACILITIES SET NEW STANDARD WORLDWIDE

No manufacturer can calibrate flowmeters more accurately than Endress+Hauser. Their calibration facility in Reinach, Switzerland, which opened in 2008, is the most advanced and accurate facility in the world.

Endress + Hauser's new full-scale calibration facility in Greenwood, Indiana is the first major flow calibration facility to be built in North America in a generation. The new facility produces measurements that deviate no more than +/- 0.015% from the reference value – comparable to the contents of one glass of champagne in 1000 liters of water.

Q: Was that the same nose you broke as a child?

Q: What happened then?

A: He told me, he says, "I have to kill you because you can identify me."

Q: Did he kill you?

Q: Was it you or your brother that was killed in the war?

Q: The youngest son, the 20-year-old, how old is he?

Q: So you were gone until you returned?

A Texas attorney, realizing he was on the verge of unleashing a stupid question, interrupted himself and said, "Your Honor, I'd like to strike the next question."

Q: ... any suggestions as to what prevented this from being a murder trial instead of an attempted murder trial?

A: The victim lived.

Q: Mrs. Jones, is your appearance this morning pursuant to a deposition notice which I sent to your attorney?

A: No. This is how I dress when I go to work.

## WHY DOES POLY PROCESSING USE CROSS-LINKED POLYETHYLENE?

In 1970, Poly Processing began developing solutions for the safe storage of hazardous and corrosive chemicals. They chose to utilize durable and impact resistant of high density crosslinked polyethylene (HDXLPE).

Why do other manufacturers prefer to use linear polyethylene? For a variety of basic applications, linear resins provide suitable service. With proper attention to product design, parts made from linear resins can give excellent performance. However, linear resins may lose significant performance characteristics if "overcured" in the rotomolding process, thus suggesting that care should be given to proper processing as well. Furthermore, some applications require enhanced performance, beyond the capability of linear resins.

For high performance applications where containment, environment, and health and safety are issues, crosslinkable resins are a better choice than linear. If the consequences of a potential spill are significant, the performance margins offered by a crosslinkable resin are well worth the price difference. The Exxon-Mobil mXL resin is a crosslinkable resin based on the metallocene catalyst system which provides the superior performance expected of crosslinkable resins.

Circumstances and environments which often require a 'high performance' resin include:

- severe chemical attack
- strong oxidization
- containment of high-value materials
- environmental sensitivity
- worker safety
- possibility of impacts or damage resulting in small cuts or notches
- extended useful life

Three key advantages of cross-linked resins for these applications are:

- stress crack resistance
- impact toughness
- high temperature endurance

We share Poly Processing's vision for creating value for our mutual customers. We are working to deliver this value by helping you, our valued customer, manage risk, solve problems, and increase profit..

## DID YOU KNOW....

You can check the status of your Endress + Hauser order on-line? Just go to [www.us.endress.com](http://www.us.endress.com), look under "Quick Links" on the right hand side of the page, and click "Get Order Status". Type in your PO number, and click the "Search" button.



### Dr. Georg H. Endress passes away at age 84.

We at Philip R. Walker & Associates join with the Endress+Hauser Group in mourning the death of the founder of Endress + Hauser, Dr. Georg H Endress. The entrepreneur died on December 14, 2008 after a brief, grave illness a few weeks before his 85th birthday.

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Universal Flow Monitors  
Wedgewood Analytical  
WIKA Electronic Temperature Div.

**Manufacturers' Representative**  
Serving Maryland, Washington, D.C.,  
Virginia, and Lower Delaware since 1970

### UPCOMING EVENTS

Walker & Associates will be exhibiting at the following events:

February 24-26, 2009: Delaware Rural Water Technical Conference & Exhibition

April 19-21, 2009: Maryland Rural Water Conference

